



# SmartLIFE Consulting

Tailored engine fleet management

With SmartLIFE Consulting, Lufthansa Technik supports airline operators and engine lease organizations in optimizing their engine fleet management. The focus is on reducing expenditures for MRO services and lease returns through:

- Advanced engine fleet optimization
- Lease engine transition support

## OPEX reduction through optimized fleet operations

Lufthansa Technik's SmartLIFE Consulting offers a consulting service that focuses on engine fleet optimization and phase-out/lease-return planning, helping clients save up to 20% on MRO and spares holding costs. SmartLIFE Consulting has a proven track record in streamlining fleet management within the Lufthansa Group and beyond. As an independent MRO provider closely associated with an airline, Lufthansa Technik has the expertise and independence to advise clients in the best possible way. Our dedicated team of SmartLIFE consultants ensures that customers can fully exploit the potential of tailored workscoping and targeted event planning, as well as use of green-time assets and leasing options – all with full operational flexibility and at the lowest cost.

## Benefits

Minimize your MRO costs

Avoid unnecessary shop visits

Avoid over-spend

Fulfillment of lease return requirements

Hassle-free lease engine transition

Optimized end-of-lease workscopes

Full operational flexibility

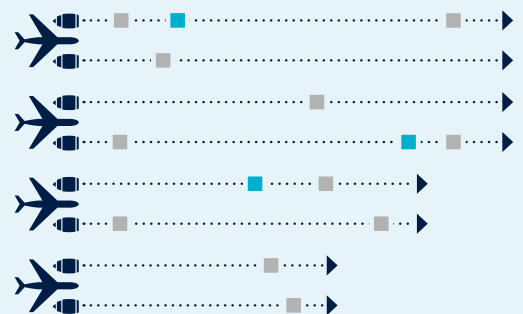
Increased aircraft/engine availability

Tailored workscoping concept

Maximum green-time usage

Dedicated SmartLIFE point of contact

## Optimized engine fleet planning



■ Shop visits before optimization

■ Shop visit after optimization



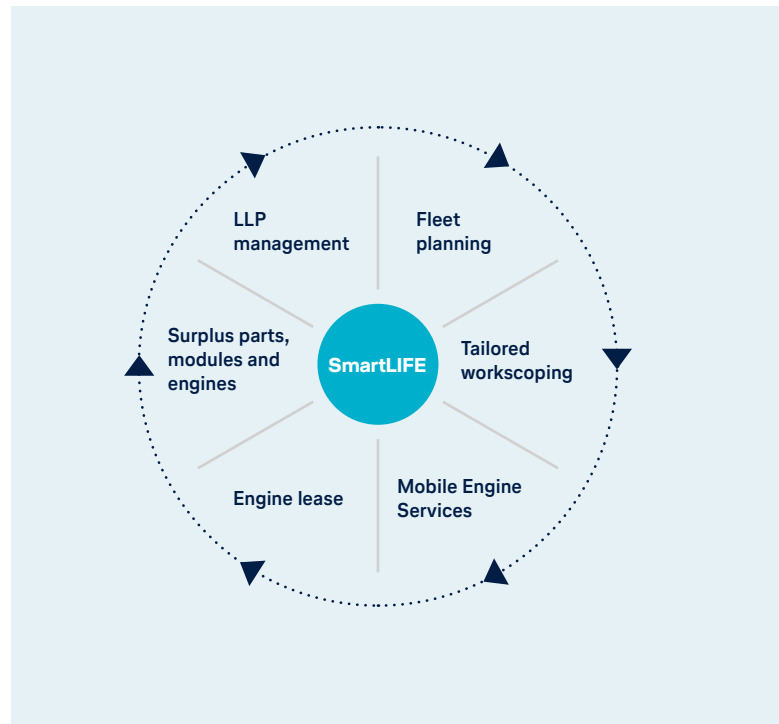
Lufthansa Technik

### Advanced engine fleet optimization

Lufthansa Technik's SmartLIFE Consulting offers a comprehensive range of engineering services and solutions to help our clients get the best value from their engine fleet and avoid over-spend.

Based on your individual situation and requirements, Lufthansa Technik's SmartLIFE Consulting offers a tailored fleet optimization plan backed by in-depth experience and state-of-the-art analytical tools. This can cover a fleet's entire engine lifecycle, from engine phase-in to phase-out.

By continuously monitoring operational requirements, SmartLIFE consultants quickly adapt to the client's needs and provide up-to-date workscoping plans, LLP build-up strategies or maintenance concepts. Engine fleet optimization is supported by other Lufthansa Technik services, such as 'Engine Condition Monitoring', 'Time & Cycle Tracking' or 'Mobile Engine Services'. Engine fleet optimization reduces the number of engine stoppages required, thus minimizing the impact on flight operations. SmartLIFE Consulting has in-depth expertise in all major engine types, particularly in CFM56, V2500, CF6, CFM LEAP.

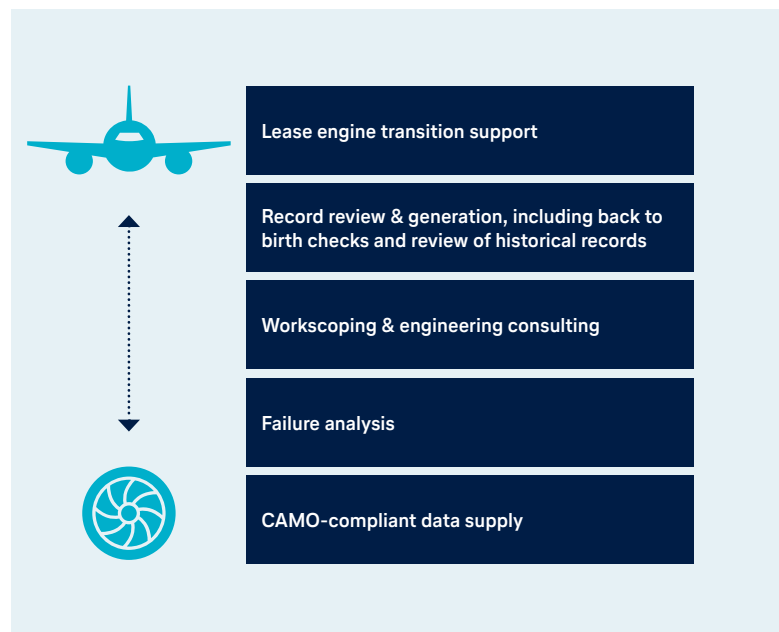


### Lease engine transition support

SmartLIFE Consulting supports both lease providers and holders throughout the lease transition process. This includes all stages from record checks to end-of-lease checks and readiness for return.

With many years of experience in engine leasing and return, Lufthansa Technik's engineers provide in-depth knowledge to meet lease-return documentation requirements and avoid unnecessary costs or contractual penalties. This service also optimizes record packs based on contractual lease-return requirements to minimize clarification efforts with time-consuming correction loops.

SmartLIFE Consulting also optimizes the end of lease workscope to fulfill lease-return conditions while minimizing costs for the customer. For all services, SmartLIFE Consulting provides dedicated points of contact during the transition period and CAMO-compliant data delivery at the end of the process.



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