

More mobility for the world



Lufthansa Technik

Consumables and expendables

Efficiency in C&E





Lufthansa Technik's C&E supply is the operationally-proven solution for routine and AOG material requests.



C&E for every need

Lufthansa Technik's highly efficient consumable and expendable supply is available in different products, subject to the individual customer's service level requirements.

c.now®

ad hoc C&E supply

Simple ordering of consumables and expendables at short notice and without any contractual obligation.

c.more®

classic C&E supply

Reliable and efficient C&E provisioning with access to the Lufthansa Technik material stock – without fixed costs or long-term obligations.

c.all®

integrated C&E supply

Fully integrated all-round provisioning of consumables and expendables: instead of planning, buying and storing the material oneself, Lufthansa Technik guarantees material availability at the customer's premises.

c.now® – ad hoc consumable and expendable supply

Supply at the touch of a button

If material is needed on an ad hoc basis, Lufthansa Technik's c.now® product is the most direct and immediate path to an efficient consumable and expendable supply by Lufthansa Technik – by telephone or e-mail. As our entry-level C&E product, c.now® is aimed at customers who want to cover their routine and AOG material requirements without entering into a binding agreement.

A large amount of part numbers are permanently in stock in Lufthansa Technik's own warehouses. Thus, by contacting Lufthansa Technik for AOG or non-AOG requests, the expert sales team will ensure immediate supply of the material the customer needs, 24 hours a day, 7 days a week – without a fixed contract or minimum order quantity.

Customer advantages

- No fixed contract, no minimum order quantity
- Customer support with 24/7 AOG service
- Material is always supplied with the appropriate airworthiness certificates
- Fastest availability with the largest supply network in the European market
- 400,000 part numbers permanently in stock

c.now® contact details for routine and AOG requests



For non-AOG requests:
lufthansa-ce-sales@lht.dlh.de
Phone +49-40-5070-67568

For AOG requests (24/7):
lufthansa-technik-aog-desk@lht.dlh.de
Phone +49-40-5070-4308

C.now®

ad hoc C&E supply





Consumables and expendables

Strong in small parts

Consumables and expendables (C&E) are small parts that can have a major effect on aircraft availability. In a worst-case scenario, even a small part that is missing can cause an Aircraft on Ground (AOG).

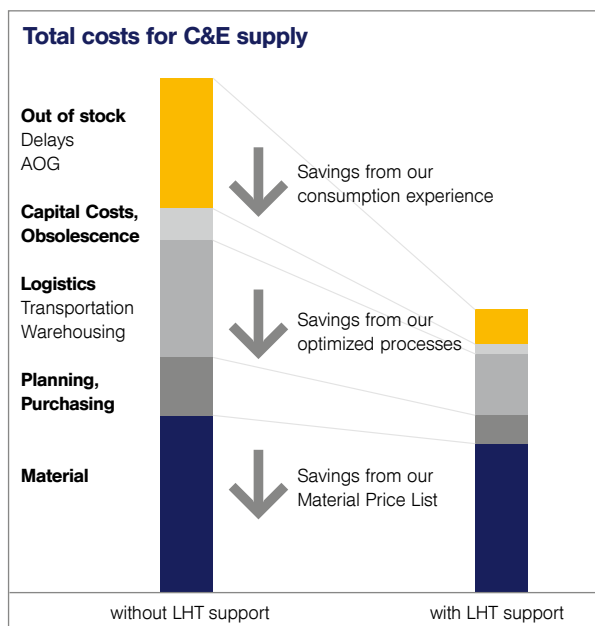
For an optimal supply with consumables and expendables, aircraft operators therefore need a partner with the kind of expertise that comes only with years of experience.

Highly efficient supply concepts

Lufthansa Technik's services for consumables and expendables are based on extensive, long-term experience with the requirements of all the established aircraft types as well as on a broad knowledge of every kind of material. Offering operators significant cost-cutting potential along with excellent material availability, Lufthansa Technik is the partner of choice for optimal material supply. Three different C&E supply products support aircraft operators and MROs with exactly the service level they need – from ad hoc supply to comprehensive and integrated services.

One-stop shop for C&E

Lufthansa Technik bundles consumables and expendables from over 1,000 different suppliers and manufacturers, and thus offers its customers a physical supply of over 400,000 part numbers. An integral part of an all-encompassing and globally available material support portfolio, a large amount of part numbers are permanently in stock in Lufthansa Technik's own warehouses, located at major international hubs. This enables Lufthansa Technik to satisfy most requests directly, relieving airlines of the many daily challenges in material support.



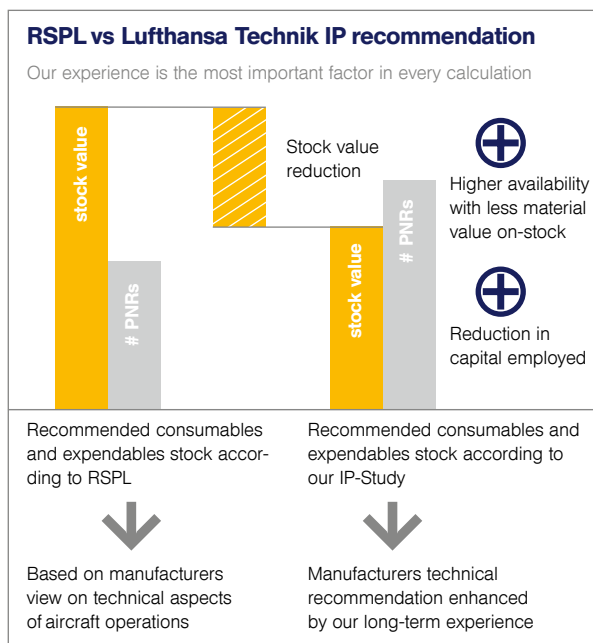


c.more® – classic consumable and expendable supply

High availability at preferred conditions

With c.more® Lufthansa Technik enables aircraft operators to streamline their procurement process and allows them to purchase C&E materials through an easy ordering process. On the basis of a classic supply contract c.more® offers preferential purchasing terms for a jointly defined spectrum of consumables which are commonly used in your operations. The purchasing conditions for these items are governed by a material price list that is guaranteed for one year.

The list of relevant part numbers is created on the basis of either the customer's know-how and historic consumption data or an Initial Provisioning Study (IP) provided by Lufthansa Technik. With our IP study, customers gain access to Lufthansa Technik's in-depth material and consumption experience, from which operators will also benefit to optimize their inventory or during the introduction of new aircraft types.



Customer advantages

- High material availability
- Preferred conditions for C&E supply
- Predictable and transparent costs
- Planning security through material price list
- Low level of investment
- In-depth material and consumption experience
- No fixed fees

C.more®

classic C&E supply





c.all® – integrated consumable and expendable supply

Guaranteed service level

c.all® is Lufthansa Technik's worry-free package to minimize all of an operator's costs and efforts related to consumable and expendable supply. We guarantee the availability of the material and at the same time take care of all planning, purchasing and logistics. The individual supply concept considers the structure of a customer's organization, fleet, business model and goals.

The c.all® provisioning concept always works with two elements: The optimized on-site storage of frequently needed parts directly at the customer's facility and a direct link between your operations and ours. This ensures a rapid and efficient supply of consumables and expendables needed on an ad hoc basis. To identify the right ratio of on-site storage and ad hoc supply we carry out an IP study, guaranteeing high availability but at the same time keeping costs low.

Customer advantages

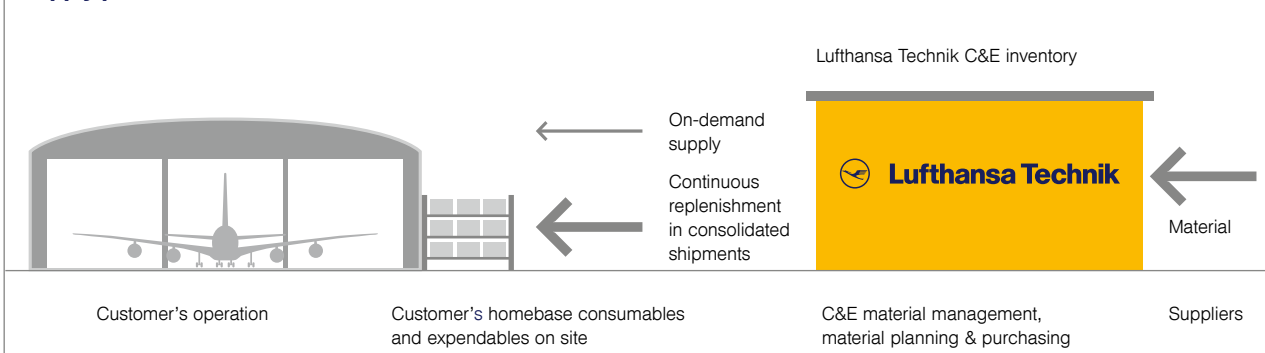
- Planning, purchasing and logistics by Lufthansa Technik
- Highest level of material availability
- On-site storage and ad hoc supply
- Reduced complexity
- Ongoing optimization of material supply
- Complete control over all costs



c.all®

integrated C&E supply

Supply process c.all®



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