



Lease Your Cabin

Through a unique combination of financing, seat purchasing and engineering, Lufthansa Technik enables airlines to give their cabin product an up-to-date appearance faster than ever before – and generate additional revenue at the same time. Called Lease Your Cabin, the product was designed together with expert financing and seat partners in order to provide maximum value at the lowest possible cost, distributed over the contract period as the revenue is generated.



A cabin solution from a single source

Increasing passenger comfort and improving cabin ratings while also creating additional revenue potential is a current challenge for all airlines in the competitive aviation environment. With Lease Your Cabin, Lufthansa Technik offers an attractive financing option with its partners, so that high investments at the beginning are no longer required. The new cabin's engineering as well as the definition of the new layout with all the required documentation and authority approvals by Lufthansa Technik's highly experienced Part 21J design organization are part of the package. If required, Lufthansa Technik can remove the old seats and install the new interior at one of its facilities all over the world. Customers may also choose to install the seats over the course of a two-day stop during line maintenance. Lufthansa Technik will deliver the required materials and documentation at the location of choice.

New cabin in three months only

Our optimized processes enable us to set up a new cabin in only three months – a timeframe that is unachievable for a conventional cabin modification. During the contract period, you pay a lease fee for the seats as you generate the revenue. The very light standard seat of our partner ZIM Flugsitz will be customized to meet your airline-specific colors and branding. As optional add-ons to the core product, Lufthansa Technik also offers to store your old seats and make them ready for reinstallation in case your lease-return conditions require you to do so.

Unique expertise with strong partnerships

Engineering your new cabin is one of Lufthansa Technik's core competencies, as already proven many times over. The optimized, light-weight seat helps you save fuel costs and at the same time improve your environmental footprint. Its slim design allows you to install more seats in your cabin, offering the same comfort level as the old seats while providing additional revenue potential. Material support during the contract duration is based on historical consumption rates, ensuring that the right spares are available when you need them.

Customer advantages

- Short lead times
- Up-to-date design and lightweight seats
- Optimized seat configuration for the entire fleet
- Single point of contact for design and installation
- Reinstallation of old cabin upon request
- Support for lease returns
- Cabin update over night

Service features

- New and customizable seat
- Pay as you earn
- Convenient monthly lease rate
- Optional full service included
- Material and engineering support

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