

How to become a Lufthansa Technik supplier

Registration for the Supplier Portal

Introduce your company to us

- First of all please complete the profile and provide us a brief introduction of your company.
- Insert recent contact details to allow us to get in touch with your company.
- Please note that registration for the Supplier Portal does not necessarily result in any orders.

Explore business opportunities

- Publish products or services you can supply, so your company is available for buyers' search.
- Once your company is invited to a tender, our buyers will contact you with further advises.
- Please use our designated platforms www.aerochange.com* and www.fairpartners.com* to participate in tenders.

Vendor approval

- Suppliers for aircraft related goods and services are requested to provide us with quality approvals and to pass a quality audit. In this case our Quality Department will contact you in due course

Enter into a contract

- To establish a business with Lufthansa Technik, general terms of agreement are usually settled between both parties.
- In order to streamline the supply chain, you are required to use an electronic communication tool for processing orders.*

Delivery

* For further information please download the overview of platforms and tools supported by Lufthansa Technik.

