

General Goods & Services



actina-interchange
sico
 Simple Communication

Order Mail
Lufthansa

fairpartners

Aircraft Related Goods & Services

Repair

AEROXCHANGE
 Powered by Partnership
AeroRepair

OneAero
 The one place for aerospace
MRO Tracker

Materials & Parts

Number of Transactions

SPEC2000

via

AEROXCHANGE
 Powered by Partnership
AeroBuy Technical

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AEROXCHANGE
 Powered by Partnership
AeroSourcing

Purchasing

Sourcing
 Auction / RFQ / RFI

Purchasing

SPEC2000

- Aircraft related goods
- Particularly A/C customers - airlines
- Well defined communication standards
- Worldwide coverage
- Expanding the electronic communication network to a high number of trading partners (one to many relation)
- Suitable for vendors operating numerous transactions

 www.spec2000.com

Order Mail



- Aircraft related goods as well as general goods and services
- Applicable also to non-SPEC-compliant part numbers
- Only e-mail access required
- No implementation costs and additional transaction fees
- Point-to-point communication with LHT

Please contact your buyer for further information.

For further details please contact your Lufthansa Technik buyer.

AeroBuy Technical



- Aircraft related goods
- Expand the electronic communication network to a high number of trading partners (one to many relation)
- Listing of records in electronic catalogs
- One platform for all businesses: purchasing, sourcing and repair
- Worldwide coverage with a current focus on North America
- Fees negotiable
- Suitable for vendors operating numerous transactions
- Integration into ERP system possible
- SPEC-conformity as a prerequisite to serve LHT

 www.aerexchange.com

Repair

MRO Tracker



- Listing of repair capabilities
- Sourcing solution for repair services
- Various opportunities of data transmission between vendors and OneAero (file upload, online data entry or ERP integration)
- Price structure depending on communication channel used
- Headquartered in Hamburg/Germany

 www.oneaero.com

AeroRepair



→ AeroBuy Technical

General Goods & Services



IBX

- Only for goods which can be listed in electronic catalogs
- Access to well-known major customers, e.g. DLH group and European enterprises
- Communication between vendors and IBX via EDI or via fax possible

 www.ibxeurope.com



actina-interchange

- Aircraft related goods as well as general goods and services
- Applicable also to non-SPEC-compliant part numbers
- Fees only charged for outbound messages
- Application „office “ is free of charge
- Integration into ERP system possible

 www.interchange.de

Sourcing

AeroSourcing



- Sourcing solution for aircraft related goods and repair services
- Free access to biddings possible
- Media for advertisers
- Particularly A/C customers
- American vendors predominately and increasing number of international vendors

 www.aerexchange.com



- Sourcing solution for general goods and services
- Media for advertisers
- Publishing company profile and capability list
- Access to biddings
- German vendors predominately
- Access to well-known major customers, e.g. DLH Group, Allianz Group & Rehau

 www.fairpartners.com